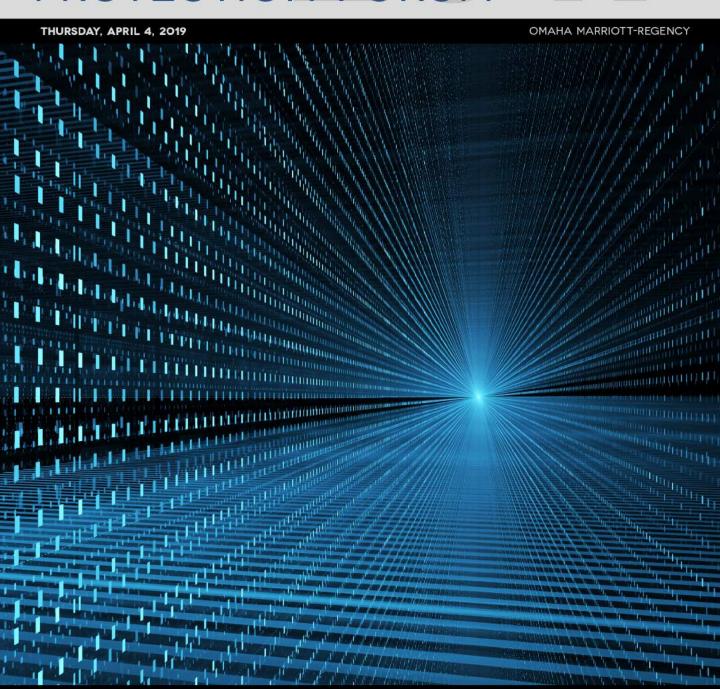
BAIRD HOLM LLP TECHNOLOGY & DATA PROTECTION FORUM



BH BAIRDHOLM LLP ATTORNEYS AT LAW

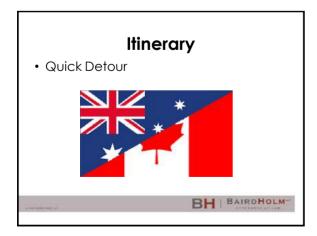


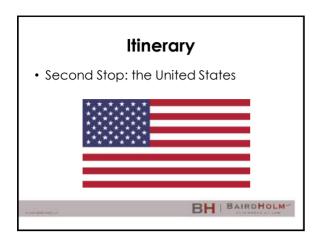
Around the Data Protection World in 90 Minutes

Grayson J. Derrick, AriAnna C. Goldstein, Abigail T. Mohs and Sean T. Nakamoto



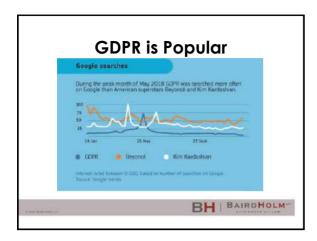












GDPR Basics

- Effective May 25, 2018
- Regulates the collection, use or other processing of personal data of individuals located in the EU.
- Extraterritorial reach



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Key Definitions

- "Data Controller" is defined as any individual or entity that determines how and for what purposes personal data is processed.
- "Data Processor" is defined as any individual or entity that processes personal data for a data controller, other than the controller's employee.

Key Definitions

• "Personal Data" is defined as "any information relating to an identified or identifiable natural person" who is in the UE, regardless of the individual's EU citizenship status. An individual is identified or identifiable if the individual can be "identified, directly or indirectly, in particular by reference to an identifier such as a name, an identification number, location data, an online identifier or to one or more factors specific to the physical, physiological, genetic, mental, economic, cultural or social identity of that natural person."

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Application to US Companies

- 1. Established in the EU
- Offer goods/services to individuals in the EU
- 3. Monitors behavior of individuals

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EU Guidance on Extraterritorial Reach

- European Data Protection Board's guidelines adopted on November 16, 2018
- Takeaways
 - Totality of the circumstances
 - Timing
 - Intent may be inferred

Established in the EU

- Low Threshold
 - Office location in the EU
 - Single employee in the EU
 - Subsidiaries?

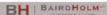
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Offering Goods or Services in the European Union

- Factors that are likely <u>not</u> sufficient:
 - Website is accessible to EU residents
 - The firm's email or other contact details is accessible to EU residents
 - Occasional purchases by EU residents
- Factors that are likely sufficient:
 - Website is in the same language as that which is generally used in an EU member state
 - Prices are provided in EU member state currencies (the Euro, British pound sterling, Swiss franc, etc.)
 - Website references EU customers or users
 - Top level EU domain

Intention is key!

-



Offering Goods or Services in the European Union

- · Consider:
 - Company has no presence in the EU, but is deemed to offer goods to EU residents.
 - How would an enforcement action be brought?

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My Data Processor is in the EU

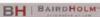
- · Consider:
 - US company that is not established in the EU, nor does it market goods or services to EU residents, but it does use an EU based analytics company.
 - GDPR applicability?

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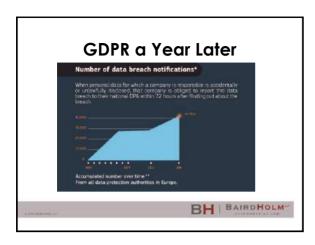
How to Minimize the Application of the GDPR

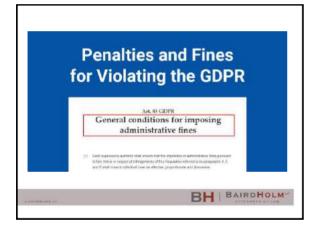
- Marketing efforts (e.g., advertisements, promotions, behavioral tracking) are exclusively directed at non-GDPR markets.
- Do not provide information about goods or services in languages, other than U.S. English, that are generally used in one or more EU member states.
- Only provide pricing in, and only accept as payment, U.S. dollars.
- Clearly indicate that goods or services are not available to customers located in the EU.
- Utilize geoblocking to prevent EU IP addresses from accessing your website.
- Avoid, as practicable, providing travel instructions from the EU to Nebraska.
- Only provide contact details (e.g., mailing address, telephone number) based in the U.S.
- Utilize a generic top level domain (.com or .org) for your website.

-



COPPLYING WITH THE RULES Number of complaints to Data Protection Authorities (DRs) under the GOPP Complaint, car come from any inflation and policies from public inter-COPP, logo involved by the inter-COPP, logo in the inter-C





GDPR Fines

- Data protection authorities have already imposed fines in several cases
- Look at each example
- Takeaways

Germany

- Social media company
- Personal data of 330,000 users compromised
- Password (stored in an unencrypted format) were disclosed
- Fined € 20,000



Austria

- CCTV camera installed in front of a business
- Question of what's the legitimate interest
- Fined € 4,800

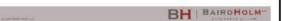
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Portugal

- Hospital in Lisbon for failure to restrict patient data
- Based on a newspaper article, not a complaint
- Fined € 400,000

France

- · Google
- Failure to provide enough information to users about its data consent policies
- Violations (as of the date of the fine) had not been rectified
- Fine € 50,000,000



Lessons Learned

- 1. Brownie points for good behavior
- 2. Remember the basics
- 3. The customer matters most
- 4. Focus on sensitive data

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Quick Detour

 The Australian Privacy Act applies "to businesses that are incorporated in Australia. It also applies to companies outside Australia if they collect personal information from, or hold personal information in, Australia and carry on a business in Australia."

Quick Detour

 The Personal Information Protection and Electronic Documents Act (Canada) required that "organizations covered by [the Act] must obtain an individual's consent when they collect, use or disclose that individual's personal information."









CCPA Basics

- California Consumer Privacy Act
 - -Signed into law June 2018
 - Requirements will not take effect until January 1, 2020
 - Attorney General must issue regulations between January 1, 2020 and July 2, 2020



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CCPA Basics

- · Applicability
 - For-profit companies that both collect and process the Personal Information of California residents and do business in the State of California (physical presence not required in California);
 - AND, one the company meets one of the following:

The company must generate annual gross revenue in excess of \$25 million.

The company must receive or share Personal Information of more than 50,000 California residents annually, or

The company must derive at least 50 percent of its annual revenue by selling the Personal Information of California residents.



CCPA Basics

- "Personal Information"
 - Information that identifies, relates to, describes, is capable of being associated with, or could reasonably be linked, directly or indirectly, with a particular consumer or household.
 - Excludes publically available information

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CCPA Rights

- · California residents only
 - Knowledge of collection/use
 - Sale of Personal Information
 - Removal of Personal Information
 - Service Equality
 - Data breach



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CCPA Amendments

- SB 1121
 - Enforcement grace period: begins upon the earlier of (i) 6 months after regulations issued, or (ii) July 1, 2020, with a caveat.
 - Exempts data covered by GLBA, HIPAA, the clinical trials Common Rule, and the Driver's Privacy Protection Act from individual rights only.



CCPA Amendments

- SB 1121 Technical Corrections
 - Clarification of Personal Information
 - Private right of action clarification
 - Civil penalty for privacy violations clarification
 - Preemption of local laws



CCPA Remaining Issues

- Scope of Personal Information
- Ultimately Attorney General regulations are needed
- Business subject to CCPA should begin data mapping



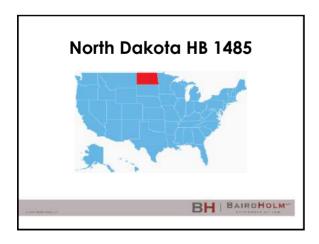




















What Do You Think?



User Poll:

- A. Federal Law (fully preemption)
- B. Uniform State Law (no preemption)
- C. States should decide for themselves (no or partial preemption)
- D. Industry-Specific Laws (status quo)

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Federal Preemption

- Principal of constitutional law that limits the power of states and local governments to make laws or regulate a certain subject matter.
 - Can be "express" or "implied"
 - Subject to Federalism (historically within the purview of the states)
- Examples of Preemption at work:
 - Federal Arbitration Act supersedes conflicting or inconsistent state laws.
 - States cannot implement more strict voting requirements for federal elections than those required by the National Voter Registration Act.

Privacy and Preemption

- Historically, federal privacy laws have not preempted state laws that provide more protection than the federal laws.
 - Gramm-Leach-Bliley Act
 - HIPAA
 - Electronic Communications Privacy Act

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So What Changed?

- High-profile breaches
- Unchecked data collection and misuse for nefarious purposes (e.g., Cambridge Analytica)
- Increased scrutiny on Big Tech
- Data-Rights Movement
- GDPR and CCPA



The Landscape

- For Preemption
 - Industry
- Points For
- Eliminates the burdens associated with patchwork legislation
- Harmonize existing federal privacy laws
- Against or Limited Preemption
 - Privacy Advocates and Academics

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- · Points For
 - Privacy has historically been regulated by the states
 - States should be able to enact more stringent state laws
 - Strength of the Tech Lobby





Neb. Rev. Stat. 87-808

- Applies to any company meeting all of the following:
 - DOING BUSINESS in Nebraska;
 - Owning, licensing, or maintaining computerized data that includes personal information;
 - About a Nebraska resident.

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Neb. Rev. Stat. 87-808

- · Companies subject to the law must implement and maintain reasonable security procedures and practices:
 - That are appropriate to the nature and sensitivity of the personal information;
 - That take into account the nature and size of, and the resources available to, the business and its operations; and
 - That Includes processes for the safe destruction of PI.

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What is Personal Information?

Personal information means either of the following:

- A Nebraska resident's first name of first initial and last name in combination with any one or more of the following data elements that retate to the resident it either the name or the data elements are not encrypted, reacted, or otherwise altered by any method or fechnology in such a manner that the name or data elements are unreadable:

 - Unreadable:
 Social seculfy number:
 Motor vehicle operators is clease number or state identification card number;
 Account number or credit or debit card number, in combination with any required security
 cade access code, or password that would permit access to a resident's financial
 account:
 - account;

 Unique electronic identification number or routing code, in combination with any required security code, access code, or password; or

 Unique biometric data, such as a fingerprint, voice print, or retlina or iris image, or other unique physical representation; or
- unique physical representation; or A user name or email address, in combination with a password or security question and answer, that would permit access to an online account.

Personal information does not include publicly available information that is lawfully made available to the general public from federal, state, or local government records.

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Deemed Compliance

- Companies that comply with state or federal law that provides greater protection to personal information.
- · Companies that are subject to, and comply with GLB or HIPAA.
 - But...are they?

Neb. Rev. Stat. 87-808

- If a company then discloses such computerized data to a nonaffiliated, third-party service provider, then...
- The company shall require by contract that the service provider implement and maintain reasonable security procedures and practices in accordance with the statute.

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Neb. Rev. Stat. 87-808

- Effective date of July 19, 2018.
- Contractual obligation does not apply to contracts entered into before the effective date unless renewed on or after.

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Penalties?

- Noncompliance is considered an unfair method of competition/unfair practice under the Nebraska Consumer Protection Act and the Nebraska AG may bring an action under that Act.
- · No private right of action.

Nebraska is Not Alone

- 17 states require similar security practices.
- 7 States require contractual assurances from third-party contractors.

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Questions?

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Abigail T. Mohs amohs@bairdholm.com (402) 636 – 8296 Sean Nakamoto snakamoto@bairdholm.com (402) 636 – 8247



Why Are We Still Talking about E-mails, Mobile Devices, and Cloud Vendors? Because They're STILL a Hot Topic (and the focus of many recent cyberattacks)

James E. O'Connor and Michael W. Chase



Agenda

- Recent breach experience
- On-going Cloud absorption
- · Unique email considerations
- Best practices
 - Technical
 - Administrative
- · Lessons learned



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Quick Update

- Digital transformation is underway
- Many organizations are embracing new technologies, including multi-cloud deployments
- Data environments are increasingly complex
- Each environment requires a unique data security approach
- In the end, much sensitive data is still at risk



Quick Update

- Advanced targeted attacks are persistent
- The attacks continue to be more and more sophisticated
- · Target: individuals as the entry point

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What Do Attackers Want?

- FILES!
 - Credit card/bank details
 - Protected health information (PHI)
 - Personally identifiable information (PII)
 - Trade secrets
 - Intellectual property
 - Credentials

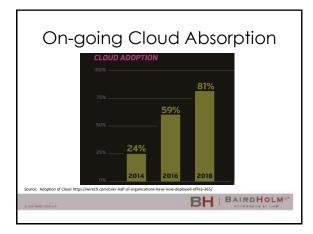
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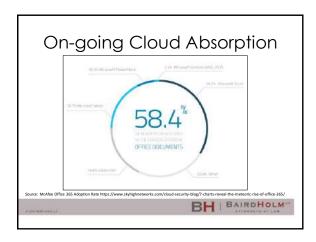
Fraudsters Hard at Work

- There is an unprecedented amount of personal and sensitive information available
- Hacking tools are easy to access and design
- The attacks are becoming more and more sophisticated
- Looking for ways to monetize data through more targeted, wide-reaching attacks
- · Low risk, high yield efforts

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Faced With a Dilemma • Explosion of data! - Cloud-based applications - Mobile devices - E-mail • Think about your environment • Convenience vs. Security • Impact of moving to the cloud Source: https://www.seagate.com/our-stary/data-age-2025/





Where Does <u>All</u> of your Data Reside?

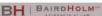
- Probably not all cloud-based
- Could reside in local servers, databases, office documents, files, and...

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E-mail, E-mail, E-mail

- E-mail is the gateway
- Think about it from the hacker's perspective
 - Easy to mine company databases, websites, social media, etc.
 - Easy to craft personalized e-mails that appear to be from a known, trusted source

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To: Doona Kearns (donnakearns@aone.org>
From: Cynthia Cohen seens info@buffalarr.com>
Reply to:
Date: Nov.01, 2018
Subject: Google Play Gift Card

Can you let me know if we can purchase some Google Play Gift Card today at the seen. Do get back to make I can let you store the type of gift card and described seen.

Thank you

Sent from my Mobile Desko



Phishing/Spam E-mails

- ~70% try to trick users into clicking on a malicious URL
- · Malicious attachments also used
- Spam e-mail was the most common method for cyber criminals to spread malware in 2018

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So You Clicked On The Link

- A ransom note appears your files are encrypted and must pay a Bitcoin amount to decrypt the files
- Luckily, you've got a good backup policy and can promptly restore the system
- You know that most of your files (for example, electronic health records) are in a cloud-based application that was not affected by the ransomware
- So you activate your incident response plan

Incident Response

- · How did the hackers get in the network?
- · How long were they in the network?
- What did they access or exfiltrate?
- What did they do within the network?
 - What was accessed? What could have been accessed? When was it accessed? Where was it accessed from? What was downloaded and/or forwarded?

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Were They In Your E-mails?

- · Compromise of a single e-mail account could result in access to an entire network of sensitive information
 - Personally identifiable information (PII); protected health information (PHI); business plans/strategies; etc.
 - User credentials for business and personal accounts
 - Also think about credentials for other systems (for example, cloud-based applications)



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Were They In Your E-mails?

- Even if the attackers didn't gain access to the cloud-based applications (or credentials), what about your e-mail application itself?
- But (and maybe you have policy) no one is supposed to use e-mail to send sensitive information (protected health information, personally identifiable information, etc.)
- Do you follow that policy internally?



What Do You Do? Office365 Response

- You suspect Office365 credentials were compromised. Now what?
- How to secure and restore email function to a suspected compromised Office 365 account and mailbox

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Forensic Investigation of E-mail

- · Unfortunately the steps in the video aren't the end
- Now begins the hard part was any of the information in your e-mails (and attachments) compromised?
- Begin a forensic investigation of your e-mail application
- · What's unique about e-mail?
 - Unstructured
 - Attachments
 - Sometimes dual use (business/personal)
 - "Personal"



Forensic Investigation of E-mail

- Audit logging function can help in the post-incident forensic investigation process
 - It records almost every action
 - Was there an Office 365 login?
 - Was a document viewed?
 - Was a document downloaded or shared?
 - Was an e-mail forwarded?
 - Were setting changed?Was the password reset?
- But...if the logs weren't turned on...
 - Or show that e-mails with attachments were automatically forwarded to an unknown, external e-mail address?

E-mail Breach Response

- Assume the account was compromised and everything within the account was compromised
- · How are you going to review every e-mail (body text)?
- · How are you going to review every attachment? What about those large spreadsheets with everybody's information?
- All within your regulatory/notification timeline?

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E-mail Breach Response

- · Luckily, there are vendors
 - Have developed algorithms and processes to search for PHI, PII, and other sensitive information
 - Also involves a manual review and logging of all the information (names, addresses, types of information)
- Of course, these services come at a high \$\$\$
- · Might be included in your cyber policy



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E-mail Breach Response

- · Working with forensic vendors to unearth all of the e-mails, attachments, etc.
 - Do they know what they're looking for?
 - How will they log all of the information?
 - What does their work product look like?
 - Can they get it done within your timeframe?
 - · Once they've found the information, the process isn't
 - · You've still got to complete the breach notification process (including finding last known addresses, etc.)



E-mail Breach Response Lessons Learned

- While it is probably not feasible to prohibit the use of e-mail (for sensitive information) altogether, what should your policy be?
 - Minimum necessary amounts of info?
 - Use other applications such as secure file transfers?
- Log data can play a crucial role in the incident response

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Best practices - Technical

- 1. Use Two-Factor Authentication (2FA)
- 2. Enable detailed auditing
- 3. Set up anti-phishing policies
- 4. Implement DLP
- 5. Enforce records retention policy

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In Windows Powershell: \$UserCredential = Get-Credential \$Session = New-PSSession - ConfigurationName Microsoft.Exchange - ConnectionUri https://outlook.oftice345.com/powershell-liveid/-Credential \$UserCredential - Authentication Basic - AllowRedirection Import-PSSession \$Session BH BAIRDHOLMS **STANGERED ** Connection Uri **This Provides The Connection Uri **This Provides This Provides The Connection Uri **This Provides This Pr

Additional Lessons Learned

- Think before restore or recover
 - Where does <u>all</u> of the data reside?
- Minimize protected information in email
- Risk Assessment
- Administrative safeguards
- · Mobile device management



Questions?

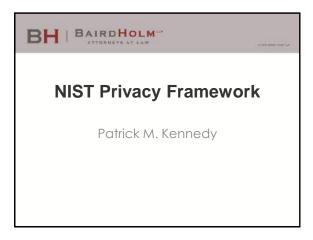
Michael W. Chase James E. O'Connor mchase@bairdholm.com joconnor@bairdholm.com (402) 636 – 8326 (402) 636 – 8332



Hot Topics

- NIST Privacy Framework Patrick M. Kennedy
- Blockchain Patent AriAnna C. Goldstein
- HIPAA RFI Update Abigail T. Mohs
- ICOs and the SEC Sean T. Nakamoto
- Update from the Uniform Law Commission James E. O'Connor
- Employment and Privacy Kelli P. Lieurance
- Privacy, HIPAA, Health Apps, and the Apple Watch Kimberly A. Lammers
- Genetic Information Testing, Biometrics, and Privacy Thomas S. Dean

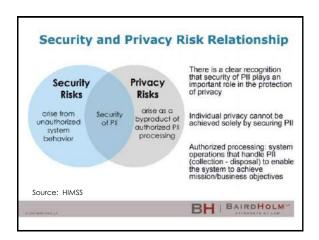




Goals of NIST

- Develop voluntary, enterprise level tool for managing privacy risks
- Apply tool to diverse privacy needs
- Provide compatibility with applicable legal/regulatory regimes

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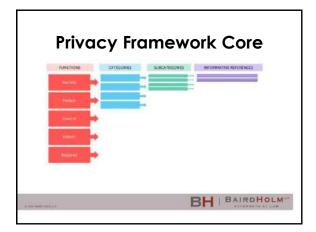


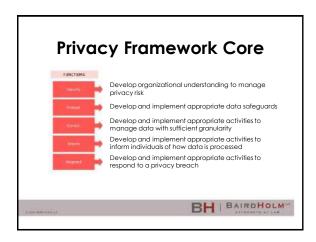
Development Status

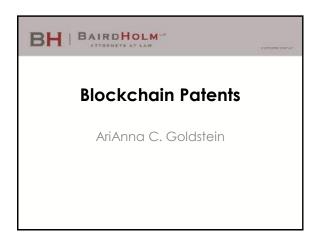
• Kickoff: October 2018

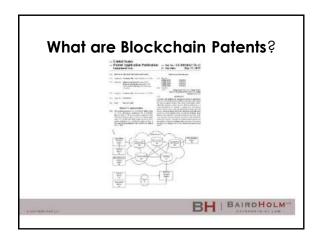
• RFI: November 2018 - January 2019

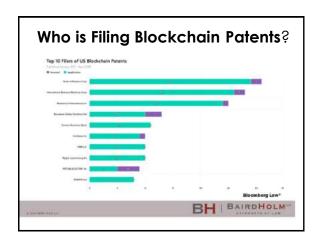
• Discussion Draft: ~May 2019





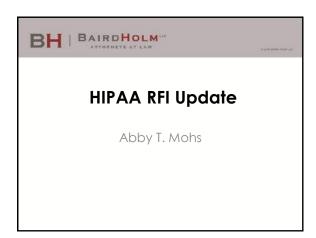






What are the Implications of Blockchain Patents?

- Next wave of "patent trolls"?
- Technology stagnation?
- Increase market demand?



HIPAA RFI

- OCR issued a Request for Information (RFI)
 - Published at the end of 2018
 - Comments were due mid-February
- How can HIPAA be modified to promote coordinated, value-based care?
 - Encouraging information-sharing for treatment and care coordination
 - Facilitating parental involvement in care; Addressing the opioid crisis and serious mental illness
 Accounting for disclosures of PHI for treatment, payment, HCO

 - Efforts to obtain acknowledgement of Notice of Privacy Practices
 - Request for other comments



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Initial Coin Offerings (ICOs) on the Rise

- 2015: 9 Million raised on 7 ICOs
- 2016: 256 Million raised on 43 ICOs
- 2017: 5.5 Billion raised on 343 ICOs
- 2018: 16.7 Billion raised on 650 ICOs

Source: CoinDesk ICO Tracker

ICOs and the SEC

- Similarity of IPOs and ICOs
 - Entity raises capital in exchange for stock (equity) or tokens/coins (equity?)
- Securities Law imposes stringent regulations on IPOs (e.g., registration and prospectus)

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The Howey Test

- A Security is any financial instrument, transaction, contract, or scheme where an individual:
 - 1. Invests money,
 - 2. In a common enterprise, and
 - 3. Is lead to expect profits solely from the efforts of the promoter or third party.

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SEC Perspective

- Book-box-club vs. future publishing house
- 2018 SEC Director of Corporate Finance Comments:
 - Passive investors,
 - Lack of or uncertain business models and viability of the application at the time of the ICO, and
 - Broad marketing efforts are indicative of an offering of securities.
- Provided an illustrative list of questions and factors that should be considered by promoters of ICOs:
 - Do persons or entities other than the promoter exercise governance rights or meaningful influence?
 - Is it clear that the primary motivation for purchasing the digital asset is for personal use or consumption, as compared to investment? Have purchasers made representations as to their consumptive, as opposed to their investment, intent?

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It Depends (sorry)

Security Tokens

- Primarily purchased as a future investment with an expected ROI.
- Promoted as fundraising for future tokens.
- Represent an ownership interest in the Corporation or Partnership.
- Represents voting rights.
- Secondary market for exchange of tokens.
- Promotion focuses on ROI and tradability of tokens on the secondary market.

Utility Tokens

- Purchased for future use or consumption within the issuer's network.
- Tokens do not convey ownership or voting rights in the issuing organization.
- Tokens are primarily used to obtain products or services from the issuing organization.



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ULC Update

- ULC established 1892
 - Non-partisan, well-conceived and well-drafted legislation that brings clarity and stability to critical areas of state statutory law
- Well-known Acts:
 - Uniform Commercial Code (UCC)
 - Uniform Probate Code (UPC)
 - Uniform Electronic Transactions Act (UETA)
- · Process:
 - Study→Draft→Full Conference Debate→Uniform Act
 - Introduce in state legislatures



ULC Update

- · Current technology-related projects:
 - Data Breach Notification Study Committee
 - Electronic Registry for Residential Mortgage Notes Drafting Committee
 - Electronic Wills Drafting Committee
 - Event Data Recorders in Cars Study Committee
 - Fundraising Through Public Appeals Drafting Committee
 - Highly Automated Vehicles Drafting Committee
 - Online Privacy Protection Study Committee
 - Telehealth Study Committee
 - Tort Law Relating to Drones Committee
 - Uniform Commercial Code Updates for Changing Technology



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ULC Update

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 - Uniform Commercial Code Updates for Changing Technology Review





Right to Privacy

- At work, generally?
- In personal devices?
- In social media posts?
- In your personal information?

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Financial Data Protection and Consumer Notification of Data Security Breach Act of 2006

- Effective July 19, 2018
- Applies to anyone conducting business in Nebraska that "owns, licenses, or maintains computerized data that includes personal information about a resident of Nebraska."

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Practical Applications

- Analyze which third party vendors have access to employee personal information:
 - Payroll providers;
 - Banks (direct deposit information);
 - Benefits brokers; and
 - IT consultants.

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Practical Applications

- Add appropriate protective language to Agreements;
- Ensure appropriate internal procedures for collecting and disposing of computerized data; and
- Train Human Resources, and those with access to information on obligations.

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Interest in Health Apps

- 35% interested in virtual assistant that identifies symptoms and recommends providers
- 31% interested in "live" health coach that offers 24/7 health, nutrition, & exercise advice
- 29% interested in voice recognition app that recognizes your mood from your tone of voice and identifies issues like depression or anxiety
 - 2018 Deloitte Survey of US Health Care Consumers

Sharing of Information



- 60% willing to share personal health data (from wearables) with their physicians to improve their health
- 53% would share information with emergency services if experiencing emergency situation
- 39% willing to contribute blinded information to health care researchers
 - 2018 Deloitte Survey of US Health Care Consumers

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HIPAA

- Applies to covered entities (business associates) and governs how they gather and use information
- Does <u>not</u> protect all health care information
 - -Health apps and wearables are a gap

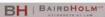
Does HIPAA Apply to Apple?

• "Apple is providing a user the ability to request and download their health records utilizing a direct, encrypted connection between the user's iPhone and the APIs provided by the health system or clinic."

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Short Answer: No

- "As part of this feature, Apple is not creating, receiving, maintaining, or transmitting protected health information for or on behalf of a covered entity or business associate."
- Apple is not a covered entity
- HIPAA does not apply to the information once it leaves the FMR



FDA Regulation of **Medical Devices**



- · Issued clearance letters for EKG and irregular heart rhythm functions as Class II devices
- De novo approval for EKG feature first direct-to-consumer EKG wearable
- FDA specified not intended to replace traditional methods of diagnosis nor to provide diagnosis



FTC's Complaint

- FTC alleged that studies demonstrated "clinically and statistically significant deviations" between measurements from app v. traditional blood pressure cuff
- Positive endorsers of app were relatives of co-owner and Aura CEO/President ("ARCHIE1986")



FTC Best Practices – Mobile Health App Developers

- Focus on data collection, access, & security
- Mobile Health Apps Interactive Tool



FTC Best Practices



- Don't Forget About Applicable Laws!
 - Health information: FTC Act, FTC's Health Breach Notification Rule, HIPAA, & FDA's Federal Food, Drug & Cosmetic Act
 - Financial data: Gramm-Leach-Bliley Act
 - Data from children under 13: Children's Online Privacy Protection Rule ("COPPA")
 - State laws (example: CCPA)
 - Basics truth-in-advertising & transparency about privacy practices



Genetic Information Testing, Biometrics, and Privacy Thomas S. Dean

Genetic Information and Privacy

- Pros:
 - Identifying unknown relatives
 - Finding genetic risk indicators
 - Law enforcement uses
- Cons
 - Identifying unknown relatives
 - Finding genetic risk indicators
 - Law enforcement uses

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Genetic Information and Privacy • Potential for increasing regulation of data acquisition, storage and use • Recent Illinois Supreme Court opinion on Biometric Information Privacy Act • Other states BH | BAIRDHOLM*



Class Action Warfare: Plaintiffs Lawyers vs. Your Company

Vickie B. Ahlers, Krista M. Eckhoff and Allison D. Balus



IBM's Institute for Business Value Recent Survey

- 81% have become more concerned about how companies use their data
- 87% believe companies should be more heavily regulated on personal data management
- 75% less likely to trust companies with data
- 89% companies should be clearer about how their products use data

Fortune, February 25, 2019

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IBM's Institute for Business Value Recent Survey

BUT, wait!

- 71% willing to give up privacy to get access to what technology can offer
- 45% have updated their privacy settings on products in response to incidents
- 16% walked away from a company because of data misuse

Fortune, February 25, 2019



Who's behind some of the big lawsuits?



"Aggressive legal tactics"

Fortune Magazine, Feb 23, 2019

Among other things, Edelson's firm is known for its hands-on approach to technology, which includes a team of engineers who probe apps and gadgets in a search for data leaks. If they find one, they pounce. In one of Edelson's more colorful triumphs, his firm won \$3.75 million for clients from a Canadian company after discovering its app-controlled sex toy was secretly recording data such as how often the owners used the device.





A Feeding Frenzy

"Somewhere, there is a conclave of plaintiffs' lawyers wringing their hands waiting to file suits related to IoT hacks, according to Ijay Palansky, a trial lawyer in Washington, D.C. for the law firm Armstrong Teasdale, who said during the Black Hat security conference in Las Vegas that an inflection point is at hand for plaintiffs' lawyers. 'All conditions are ripe for a wave of these lawsuits,' Palansky said, likening it to a feeding frenzy."

Who is IJay Palansky?

- Lead lawyer for plaintiffs in the 220,000 member federal class action against Jeep (hackers allowed to take over Jeep's steering and breaking)
- BUT built his career on defending class actions and defending companies (perhaps some in the defense bar are swirling too?)
- IJay also spent several years as a professional high-stakes poker player
 - A member of the two-man "human" team that played the world's leading artificial intelligence poker computer in the "Man vs. Machine" exhibition at the World Series of Poker in 2008.

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New York Times, Dec. 10, 2018

Your Apps Know Where You Were Last Night, and They're Not Keeping It Secret

Discrete of companies use smartphone for allowed by advertisers and even bedge funds. They say it's anosymous, but the data shows box personal trial.

89.789978 VALENTIO-0-VIRE, NATHER SPIGE, ROOMED BE RELEGE AND RADICE. DEC. 18 378

The millions of dots on the map trace highways, side streets and bike trails—each one following the path of an anonymous cellphone user.

One path tracks someone from a horne outside Newark to a nearby Planned Parenthood, remaining there for more than an hour. Another represents a person who travels with the mayor of New York during the day and returns to Long Island at night.





Common Themes Negligence Negligence per se Invasion of privacy/breach of confidence Unjust enrichment Breach of Contract Privacy policies/other documents formed contract Breach of Implied Contract Violation of federal statute (if private cause of action, e.g., Fair Credit Reporting Act) Violation of state statute State consumer protection statute/unfair trade practices State biometric information privacy statute







Spokeo, Inc. v. Robins (2016)

- FCRA case, pled as a class action, involving inaccurate info
- Trial court dismissed, finding plaintiff had not properly pled injury in fact a required element of standing
- 9th Circuit reversed
- SCOTUS vacated and remanded

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Spokeo, Inc. v. Robins (2016)

- Failed to consider both aspects of injury-in-fact requirement:
 - -Concreteness
 - -Particularization
- SCOTUS took no position on ultimate conclusion



After Spokeo

- Spokeo has led to varying results as to what allegations can establish standing
 - Mere improper access?
 - Threat of future harm from the potential misuse of their data?
 - Information "may" have been misused or identity stolen?
 - Fraudulent credit card charges that were reimbursed?



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No Help From Spokeo II

- 9th Circuit still found standing:
 - FCRA intended to protect consumer
 - This interest is concrete
 - Legitimate and material risk of actual harm because false information may be significant to prospective employers
 - (Even though Robins did not allege that any prospective employer did not hire him based on credit report)



No Help from SCOTUS

- Denied Spokeo II petition for certiorari
- Remanded with little guidance in Frank v. Gaos
- Turned away appeal in Zappos.com v. Stevens



Still, Some Courts Are Getting It Right: Kamal v. J. Crew

- 3rd Circuit: a mere procedural violation of a statute does not confer standing
- Increased risk of being subject to identity theft insufficient without allegation that a third party accessed the information
- But, vacated the "with prejudice" dismissal

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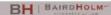
The Court found standing...now what?

Other Arguments for a Motion to Dismiss

- Personal jurisdiction
 - Bristol-Meyers Squibb Co. v. Superior Court
- Pleading Causation
- · Compelling arbitration
 - MyFitnessPal
 - Uber







Defeat Class Certification

- Predominance
 - Questions of law or fact common to class members predominate over questions affecting only individual members
 - E.g., Causation
- Commonality
 - Claims share a common issue of law or fact with the members of the class they seek to represent
 - E.g., Damages
- · Relevant cases:
 - Dolmage
 - Target
 - Hannaford Bros.

- TJX Companies



Pre-Trial Resolution

- Summary Judgment
- Settlement
 - Requires court approval
 - Not always a given (e.g., Yahoo)
 - Cy-Pres
 - Frank v. Gaos



	Questions?	
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Data Ownership and Trends in the Financial Services Industry

Eli A. Rosenberg and Patrick M. Kennedy



Agenda

- Customer data in consumer financial services
- FinTechs vs. Banks Issues and Considerations
- Use of Data Aggregators

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Customer Data in the Financial Services Industry

- Accountholder Relationship
- Customer Relationship
- Data obtained through either one

Regulatory Considerations

- GLBA is the customer a "consumer" or "customer" of the Bank's?

 - Consumer
 Customer
 Broadly applies to "nonpublic personal information"
- · FFIEC Interagency Guidance
- PCI-DSS Applies to Cardholder data, standards set by payment networks
- · State financial privacy laws that do not exempt banks

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Why Banks Care

- · As we've just seen, may have legal obligations with respect to the data under GLBA
- Third Party Oversight Expectations OCC Bulletin 2013-29
- · Risk is everywhere



Why FinTechs Care

- Primary customer contact
- Portability of customer relationship
- We have a right to the data under Dodd-Frank

General Bank Position

- Customer data is owned "exclusively" by Bank and the bank has all rights and interest with respect to sharing, use, disclosure of data
- · Subject to the Bank's privacy policy
- FinTech and any service provider of FinTech only uses data as necessary to perform services
- Bank may convey joint ownership in "select data", but only if customer has not opted-out of sharing that data

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Sample Contract Language

"Carelholder Buta" means any data or information of any Carelholder that is provided to an obtained by a Party in "Condision Bush" nous any data information of any Condision that is provided to relative but a Party in contention with Regional and Condision Condision and Condision Condision Condision. The Region Condision Condisi



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Sample Contract Language

SECTION 11.2 Ownership of Cardhelder Data and Privacy Policy

(a) As between the Parties, the Cardholder Data shall be owned exclusively by Bank.

(b) The Cardholder Data shall at all times be subject to the privacy policy of Bank then in effect ("Privacy

Policy*). Bank shall develop, and Services shall provide Cartholders with, a Privacy Policy and other disclosures as required by



Sample Contract Language SECTION 13.4 Frostment of Cardinides Data; Saled Data (a) Bank shall have all rights and internet with respect to the shains, are and disclosure of Cardinides Data dusing the Tenn and following the engineties or termination of this Agreement in its entirety. (b) Novembranching saychings the commy contined in Section 13.4%) betterd, Bank hearby grants, conveys, solds and sets over to Service as ownership interest in and to the same, address (who physical and electratic, who execut interval and their official posterior of the same of the same of the same of the conveyed better that (1) so connecting interest is any such Select Data of any Cardinides is a shall be deemed to be conveyed to Service nament to this Section 13.4%) to the section that (A) and Cardinides shall have electric only one of the Hange of each Cardinides' a non-public personal information with any new affiliated failure level and (B) such care synace shall otherwise BH | BAIRDHOLM

New FinTech Position · Two kinds of data Program DataFinTech Data Bank controls Program Data FinTech controls FinTech Data

- - BUT –

 Bank can only use/share Program Data to perform under agreement

 FinTech can use / share Program Data to perform under agreement <u>and</u> use / share FinTech Data tor any purpose (in accordance with the <u>FinTech's</u> privacy policy)



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Sample Contract Language User Data" means Personal Data, Payment Device Account transaction and balance data, all lists Users, former Users, and all information relating to and identified with such that is provided to or obtained by any Party in the performance of its obligations under this Agreement "Services Data" means all data generated by the Platform in connection with the Program Services, but which does not include User Data. BH | BAIRDHOLM

Sample Contract Langauge 35. Ownership of User Data and Services Data. will own, administer, and control all Services Data collected by, or generated from provision of the Services to User Data and User Data or User Agreement, and each User Agreement. Issuer, its Affiliates, and Issuer Third Parties will have no proprietary rights to User Data or Services Data or Services Data and Services Data or Services Data and Services Data or Ser BH | BAIRDHOLM

Compromise Position

- · Three kinds of data
 - Bank Data
 - FinTech Data
 - Joint Data
- Bank owns its data, FinTech owns its data, Joint or "overlapping data" owned by both parties



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Sample Contract Language

12.2. For purposes of clarity, the parties agree that Client's relationship with the Customers unrelated to the Program shall be the exclusive property of and owned by Client and nothing contained in this Section 12 or elsewhere in this Agreement shall apply to, limit or prohibit the use in any manner of, any information or data owned or held by Client to the extent such information or data has been independently obtained by Client from a source other than Bank, even if such information or data is duplicative of Accountholder Data.

Issue – Who's Privacy Policy Controls?

- From the customers perspective, they may only see one service provider
- But, information they provide may be subject to two differing privacy policies
- · What happens in the event of a conflict between the two policies?



FinTech Privacy Policy

Company will not sell or rent any of your personal information to third parties for their marketing purposes and only shares your personal information with third parties as described in this policy.



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Bank Privacy Policy

- Bank will share information for
 - Bank affiliate to market to you
 - Bank "non-affiliates" to market to you
- Non-affiliates we share with can include companies, such as direct marketing companies, insurance companies, non-profit organizations and mortgage companies

Data Aggregators

- Overview
- Authority and Regulation
- Risks and Legal Issues

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What is a Data Aggregator?

- Platforms that aggregate financial data from different services
- Purpose: Provide improved financial products and services

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Examples of Data Aggregators

- Services to improve financial wellbeing
 - Analyze transaction data
 - Suggestions to help save

Examples of Data Aggregators

- Eligibility determinations
 - Credit
 - Leasing
- Query: Is a data aggregator a consumer reporting agency?

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Regulation of Data Aggregators

- · No settled law
 - FCRA: FTC, CFPB
 - Dodd-Frank/UDAAP: FTC, CFPB
- CFPB Principles of Data Aggregation
- Dept. of Treasury July 2018 Report
- Private regulation

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CFPB Principles of Data Aggregation



- Issued October 2017
 - Affirmed by Mulvaney CFPB
- Consumer protection focus
 - Questionable effect

CFPB Principles of Data Aggregation

- Access
 - Consumers may request information about ownership or use of a financial product
- Data Scope and Usability –
 Access must be authorized
- Control and Informed Consent
 - Full disclosure of terms of access, use, storage, disposal
 - Right to revoke consent

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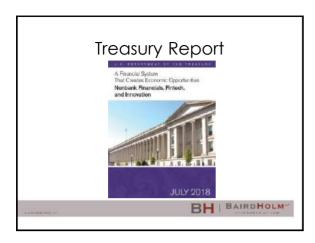
CFPB Principles of Data Aggregation

- Authorizing Payments
 - Separate and distinct authorizations for data access and payment authorization
- · Security -
 - Secure storage, use, and distribution; mitigation of risk
- Access Transparency
 - Consumers informed of who is accessing consumer data
 - Right to revoke consent

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CFPB Principles of Data Aggregation

- Resolution of Unauthorized Access -
 - Means to dispute and resolve instances of unauthorized access and data sharing
- Accountability Mechanisms
 - Commercial participants accountable for risks, harms, and costs introduced to consumers



Risks and Legal Issues

- FCRA
- UDAAP
- Privacy concerns

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Aggregator = CRA?

Consumer Reporting Agency: Any person which...for fees...regularly engages...in the practice of assembling or evaluating consumer credit information...for the purpose of furnishing **consumer reports** to third parties

15 U.S.C. § 1681a(f).

Aggregator = CRA? Consumer Report: Any...information...bearing on a consumer's credit worthiness, credit standing, credit capacity, character, general reputation, personal characteristics, or mode of living which is used...as a factor in establishing the consumer's eligibility for: - Credit - Employment - Insurance underwriting - Other business needs 15 U.S.C. §§ 1681a(d), 1681b(a).

So What?

- If the aggregator is a CRA, bank may be a "furnisher" under the FCRA
- Furnishers must:
 - Provide complete/accurate information
 - Investigate disputes
 - Correct, delete, verify disputed information
 - Inform consumers regarding adverse information

-



Possible Solutions

- Argument: We're just passing data to bank
 - Recall definition of CRA "assembling"
- Consider, though: Code descriptors

Possible Solutions

- Modify Structure:
 - Aggregator → Consumer → Creditor
 - Recall definition of CRA –"assembling...for...third parties"

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UDAAP Issues

 Dodd-Frank: Unlawful for any provider of consumer financial product or services to engage in any <u>unfair</u>, <u>deceptive or abusive act or practice</u>



UDAAP Issues

- Deceptive Act:
 - Misleads or is likely to mislead;
 - Consumer interpretation is reasonable; and
 - Act is material.

UDAAP Issues · Hypothetical:

- I apply for a loan
- You access my data to approve me
- After approval, you continue to look at my account
- You see I'm making my payments on time and offer me additional services based on that information



Privacy Issues

- Breaches and Unauthorized Disclosure
 - Malicious
 - Non-malicious
- Consequences
 - Enterprise
 - Reputational

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